

Tegea

CONTACTS



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Tegea s.r.l.

General information

Tegea srl based in San Giovanni in Persiceto (Bologna), was constituted on September 1996 for the sale of surgical products on the Italian territory, mainly in the field of urology and gynecology.

From 2015 Tegea is structured in the field of Wound Care acquiring the distribution of leading companies in this sector with a focus to all hospital and private sectors dealing products and systems for the management of the wounds. In this regard Tegea has therefore organized a dedicated sales network providing capillary coverage with experienced professionals in the field.

The activity is based on the purchase of products, the training of the sales force, marketing and promotion and selling to doctors, public hospitals and nursing homes.

Tegea has a special office dedicated to the creation of catalogs and data sheets of products to promote the image of the companies and the products sold.

Tegea works in various capacities with leading scientific societies and participates with its own exhibition stand in the major Congresses or Conferences throughout the year, within which there are often workshops or other educational activities or surgeons information.

It also has a news agency service for media relations and promotion of the news about its activities on the generic and specialist press.

The Company is organized as follows:

- Legal representatives
- Administration, Finance and Control
- Sales Management
- Product management
- Administrative sector
- Customer care
- Service providers
- Warehouse

Tegea is structured in 4 commercial divisions:

- Urology Division
- Gynecology Division
- New Technologies Division
- Advanced Wound Care Division

Each division consists of:

- Business Unit Manager
- Area Managers
- Clinical / Product Specialist
- Dedicated sales network

The update of the sales force is guaranteed by a constant flow of information between the company and the sales force, including product news, bibliography and new surgical techniques. Business meetings and theoretical-practical training are regularly organized to guarantee the best service to its customers.

Tegea provides for each product sold:

- customer service
- technical information, user manuals, information sheets both on paper and electronic support, videos and bibliography
- direct assistance in the operating room
- appropriate instruction of the doctor and of the nursing staff on the intervention techniques
- deposit account (to be agreed) in the client's operating room, which is systematically controlled and implemented by a company representative in collaboration with the customer's authorized personnel
- a training program in specialized centers and specific courses for customers
- possibility of supplying specific equipment in a free, paid and on demand mode
- after sales service both in the warranty period and in the subsequent one. In case of breakdown or malfunction, the withdrawal of the equipment or direct assistance in the operating room normally within the 24 hours following the request with the possibility of supplying, assessable on a case by case basis, a replacement device. The assistance is always guaranteed by technicians of the manufacturing company; however, Tegea has also activated an agreement with a qualified certified medical equipment repair company, which is able to do the first intervention, where it is deemed appropriate.
- The warehouse guarantees adequate storage of medical devices and delivery in a short time. The product is guaranteed from the moment it enters the warehouse to the delivery to the Customer through a series of documented procedures, the traceability of the product through the batch or serial number and the expiration date of the sterility.

CERTIFICATION

Tegea holds Quality and Environment certifications for its business management system in compliance with ISO 9001:2015 and ISO 14001:2015 standards.

Tegea works in accordance with its Code of Ethics and through the procedures of the organization and management model pursuant to the Legislative Decree 231/2001. Tegea also holds the Legal Rating.

Finally, Tegea has obtained the certification of its system for gender equality in accordance with the reference practice UNI/PdR 125:2022.

Further information is available on the website www.tegea.com.



BOSTON SCIENTIFIC: systems for the treatment of erectile deficiency, male and female urinary incontinence, laser equipment for the treatment of BPH and stones.



BIOBOT: iSR'obot Mona Lisa for robotic prostate biopsy with Fusion technique.



UTAH MEDICAL
PRODUCTS INC

UTAH MEDICAL: devices for gynecology, neonatology and fume extraction equipment.



WOMEN'S HEALTH **CEEK WOMEN'S HEALTH:** Nella® Line, vaginal speculum and accessories.



KCI Medical S.r.l. (3M Group company): exclusive medical devices for the prevention of pressure sores, for wound care (VAC®), for the prevention of deep venous thrombosis and advanced dressings



INTEGRA LIFESCIENCES: Dermal substitutes



SURGYSONIC: medical ultrasound device for wound debridement



CONTIPRO

CONTIPRO: advanced dressings based on hyaluronic acid and antiseptic



OMNIDERMAL: hardware and software solutions for healthcare facilities, based on OmniDermal Biomedics brand products